	Case 2:11-cv-01508-KJD -PAL Docur	ment 34-1	Filed 11/09/11	Page 1 of 29		
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14						
15	THE UNITED STATES DISTRICT COURT					
16	FOR THE DISTRICT OF NEVADA					
17	CHANEL, INC.,	) Cas	se No. 2:11-cv-015	08-KJD-PAL		
18	Plaintiff,	)	EMORANDUM O			
19	v.	,	THORITIES IN S AINTIFF'S SECO			
20		)	PLICATION FO			
21	THE PARTNERSHIPS and UNINCORPORATED ASSOCIATIONS IDENTIFIED ON SCHEDULE "A" and	)	D PRELIMINAR	TRAINING ORDER Y INJUNCTION		
22	DOES 1-1000,	)				
23	Defendants.	)				
24	MEMORANDUM OF POINTS AND AUTHORITIES					
25						
26	Plaintiff submits this Memorandum of Points and Authorities in support of its Second Ex					
27	Parte Application for Entry of Temporary Restraining Order and Preliminary Injunction (the					
28	"Second Application for TRO").					
-		1				
	MEMORANDUM OF POINTS AND AUTHO APPLICATION FOR ENTRY OF TEMPORARY					

Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 2 of 29

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I.

#### INTRODUCTION AND CLAIMS

Plaintiff CHANEL, INC. ("Chanel"), a New York corporation, ("Plaintiff" or "Chanel") is suing Defendants 400-628, THE PARTNERSHIPS and UNINCORPORATED ASSOCIATIONS IDENTIFIED ON SCHEDULE "A" attached to Plaintiff's Second Application for TRO, (collectively "Defendants 400-628"), for federal trademark infringement and counterfeiting, false designation of origin, cybersquatting, and common law unfair competition. As alleged in Chanel's Complaint, Defendants 400-628 are promoting, advertising, distributing, offering for sale and selling counterfeit and infringing products, including, at least, handbags, wallets, shoes, boots, sunglasses, tee shirts, watches, and costume jewelry, including necklaces, bracelets, and earrings (the "Defendants' Goods") bearing trademarks which are substantially indistinguishable from and/or colorful imitations of Chanel's registered trademarks, through various fully interactive commercial Internet websites operating under their partnership and/or unincorporated association names (the "Group II Subject Domain Names").

The unlawful activities of Defendants 400-628 have caused and will continue to cause 14 15 irreparable injury to Chanel. Among other things, Defendants 400-628 have (1) deprived Chanel of its right to determine the manner in which its trademarks are presented to the public through 16 17 merchandising; (2) defrauded the public into thinking the Defendants' Goods are valuable, 18 authorized goods of Chanel; (3) deceived the public as to Chanel's sponsorship of and/or association with the Defendants' Goods and the websites through which such goods are marketed and sold; (4) 19 20 wrongfully traded and capitalized on Chanel's reputation and goodwill and the commercial value of 21 Chanel's trademarks; and (5) wrongfully damaged Chanel's ability to market its goods and educate consumers about its brand via the Internet in a free and fair marketplace. Defendants 400-628 should 22 23 not be permitted continue their unlawful activities and should be enjoined.

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II.

# STATEMENT OF FACTS

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## A. Chanel's Rights

Chanel is, and at all times relevant hereto has been, the owner of all rights in and tothe following trademarks:

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# Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 3 of 29

,	Trademark	Registration Number	Registration Date	Class(es)/Goods
	CHANEL	0,612,169	September 13, 1955	IC 014 - Necklaces
	CHANEL	0,626,035	May 1, 1956	IC 018 – Women's Handbags
	CHANEL	0,902,190	November 10, 1970	IC 014 - Bracelets, Pins, and Earrings
	CHANEL	0,906,262	January 19, 1971	IC 025 - Coats, Suits, Blouses, and Scarves
	CHANEL	0,915,139	June 15, 1971	IC 025 - Women's Shoes
	CHANEL	0,955,074	March 13, 1973	IC 014 – Watches
· · · · · · · · · · · · · · · · · · ·	3	1,241,264	June 7, 1983	IC 025 - Suits, Jackets, Skirts, Dresses, Pants, Blouses, Tunics, Sweaters, Cardigans, Tee-Shirts, [Capes,] Coats, Raincoats, [Jackets Made of Feathers, Shawls,] Scarves, Shoes and Boots
	CHANEL	1,241,265	June 7, 1983	IC 025 - Suits, Jackets, Skirts, Dresses, Pants, Blouses, Tunics, Sweaters, Cardigans, [Tee-Shirts, Capes,] Coats, Raincoats, [Jackets Made of Feathers, Shawls,] Scarves, Shoes and Boots
	<u>ک</u>	1,271,876	March 27, 1984	IC 025 - Clothing-Namely, Coats, Dresses, Blouses, Raincoats, Suits, Skirts, Cardigans, Sweaters, Pants, Jackets, Blazers, [Shawls, Hats] and Shoes
	Q	1,314,511	January 15, 1985	IC 018 - Leather Goods-Namely, Handbags, [Wallets, Travel Bags, Luggage, Credit Card And Business Card Cases, Make-Up Bags and Vanity Cases Sold Empty, Briefcase-Type Portfolios; Attaché Cases, Change Purses, Suitcases, Tote Bags, Garment Bags and Travelers' Shoe Bags]
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MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND *EX PARTE* APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION

1	CHANEL			IC 025 - Blouses, Skirts, Sweaters,
2	<b>(B</b> )	1,329,750	April 9, 1985	Cardigans, Dresses [Shawls, Scarves, Hats, Collars, Cuffs and Neckties]
3 4 5 6 7 8	CHANEL	1,347,677	July 9, 1985	IC 018 - Leather Goods-namely, Handbags [Wallets, Travel Bags, Luggage, Business and Credit Card Cases, Brief Case Type Portfolios, Attaché Cases, Change Purses, Suitcases, Tote Bags, Make-Up Bags and Vanity Cases Sold Empty, Garment Bags for Travel and Travelers' Shoe Bags]
9				IC 006 - Keychains
0				IC 014 - Costume Jewelry
1	T.	1,501,898	August 30, 1988	IC 016 - Gift Wrapping Paper
2		1,501,696	August 50, 1700	IC 025 -Blouses, Shoes, Belts, Scarves, Jackets, Men's Ties
4				IC 026 – Brooches and Buttons for Clothing
5	CHANEL	1,510,757	November 1, 1988	IC 009 – Sunglasses
7	Q	1,654,252	August 20, 1991	IC 009 – Sunglasses
B 9 0 1	CHANEL	1,733,051	November 17, 1992	IC 018 - Leather Goods; namely, Handbags, Wallets, Travel Bags, Luggage, Business and Credit Card Cases, Change Purses, Tote Bags, Cosmetic Bags Sold Empty, and Garment Bags for Travel
2 3 4	Œ	1,734,822	November 24, 1992	IC 018 - Leather Goods; namely, Handbags, Wallets, Travel Bags, Luggage, Business Card Cases, Change Purses, Tote Bags, and Cosmetic Bags Sold Empty
5 6	J12	2,559,772	April 9, 2002	IC 014 -Timepieces; namely, Watches, and Parts Thereof
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	Case 2:11-cv-01508-KJD -PAL Document 34-1			Filed 11/09/11 Page 5 of 29
1				IC 006 - Key Chains
2				IC 009 -Ski Goggles, Sunglasses
3 4	Ð		December 6, 2005	IC 018 -Luggage, Handbags, Totes, Backpacks, Travel Bags, All-Purpose Carrying Bags, Umbrellas
5 6 7		3,022,708		IC 025 - Boots, Coats, Jackets, Gloves, Hats, Pants, Sandals, Scarves, Shirts, Shoes, Ski Boots, Sun Visors, Suspenders, Sweatbands, Swimwear
8 9 10				IC 028 - Bags Specially Adopted For Sports Equipment, Basketballs, Kites, Skis, Ski Polls, Tennis Rackets, Tennis Balls, Tennis Racket Covers, Golf Clubs, Golf Bags, Snow Boards
11 12	Ø	3,025,934	December 13, 2005	IC 018 – Handbags
13 14	9	2.025.027	D	IC 009 - Mobile Phone Straps, Eyeglass Frames, Sunglasses
15 16		3,025,936	December 13, 2005	IC 025 - Gloves, Swimwear IC 026 - Hair Accessories Namely Barrettes And Pony-Tail Holders
17 18	CHANEL	3,133,139	August 22, 2006	IC 014 - Jewelry And Watches
19		· · · · · ·		

(the "Chanel Marks") which are registered on the Principal Register of the United States Patent and Trademark Office and are used in connection with the manufacture and distribution of high quality goods in the categories identified above. (Declaration of Adrienne Hahn Sisbarro in Support of Plaintiff's *Ex Parte* Application for Entry of Temporary Restraining Order and Preliminary Injunction ["Hahn Decl."] ¶ 4, (DE 7-14); <u>see also</u> United States Trademark Registrations for the Chanel Marks at issue ["Chanel Trademark Registrations"] attached as Exhibit A to the Hahn Decl.) (DE 7-15) The Chanel Marks are symbols of Chanel's quality, reputation, and goodwill and have never been abandoned. (Hahn Decl. ¶ 7.) Moreover, Chanel has expended substantial time, money, and other resources developing, advertising, and otherwise promoting its trademarks. (Hahn Decl. ¶¶

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6-7.) Accordingly, the Chanel Marks qualify as famous marks as the term is used in 15 U.S.C. § 1125(c)(1). (Hahn Decl. ¶¶ 6-7)

Furthermore, Chanel has extensively used, advertised, and promoted its Marks in the United States in association with high quality handbags, wallets, shoes, boots, sunglasses, tee shirts, watches, costume jewelry, including necklaces, bracelets, and earrings, and related goods, and has carefully monitored and policed the use of its Chanel Marks. (Hahn Decl. ¶ 7.) As a result of Chanel's efforts, members of the consuming public readily identify products bearing the Chanel Marks as being quality merchandise sponsored and approved by Chanel, and the Chanel Marks have achieved secondary meaning as identifies of high quality products. (Hahn Decl. ¶ 7.)

At all times relevant hereto, Defendants 400-628 have been aware of Chanel's (a) ownership of the Chanel Marks; (b) exclusive rights to use and license such Marks; and (c) substantial goodwill embodied in, and favorable recognition for, the Chanel Marks for handbags, wallets, shoes, boots, sunglasses, tee shirts, watches, and costume jewelry, including necklaces, bracelets, and earrings.

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#### B. Defendants 400-628 Wrongfully Use the Chanel Trademarks in Connection With the Promotion and Sale of Counterfeit and Infringing Goods.

Defendants 400-628 do not have, nor have they ever had, the right or authority to use the Chanel Marks for any purpose. (Declaration of Adrienne Hahn Sisbarro in Support of Plaintiff's Second *Ex Parte* Application for Entry of Temporary Restraining Order and Preliminary Injunction (Hahn Second Decl. ¶ 9.) However, despite their known lack of authority to do so, Defendants 400-628 have been advertising, offering for sale, and/or selling, at least, handbags, wallets, shoes, boots, sunglasses, tee shirts, watches, and costume jewelry, including necklaces, bracelets, and earrings bearing counterfeit and infringing marks which are substantially indistinguishable from and/or colorable imitations of the registered Chanel Marks. (Hahn Second Decl. 99 9-15 and Composite Exhibit A attached thereto, relevant web page captures from the Defendants' Internet websites operating under the Group II Subject Domain Names displaying the Chanel branded items offered for sale [the "Defendants' Websites"]; Declaration of Brandon Tanori in Support of Plaintiff's Second *Ex Parte* Application for Entry of Temporary Restraining Order and Preliminary Injunction ["Tanori Second Decl."] ¶ 4 and Composite Exhibit A attached thereto, relevant web page captures

#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 7 of 29

reflecting Chanel branded items purchased from several of the Defendants.) Moreover, given
 Defendants 400-628's copying of the Chanel Marks, overall design, color scheme, and products,
 genuine goods bearing the Chanel Marks and the Defendants' Goods offered for sale and sold under
 identical marks are indistinguishable to consumers at the point of sale and post-sale.

As part of its ongoing investigation regarding the sale of counterfeit and infringing products, 5 Chanel again retained Brandon Tanori of Investigative Consultants, a licensed private investigative 6 firm, to investigate the promotion and sale of counterfeit and infringing Chanel branded products by 7 8 Defendants 400-628. (Hahn Second Decl. ¶ 10; Tanori Second Decl. ¶ 3.) Tanori accessed three (3) 9 of the websites operating under the Group II Subject Domain Names (cheapchanelreplica.com, 10 replicachanelhandbag.net, and replicachanelshoes.com), finalized the purchases of various products, including a handbag and two pairs of shoes – all bearing counterfeits of, at least, one of the Chanel 11 12 Marks at issue in this action, and requested each product be shipped to his address in Las Vegas, 13 Nevada. (Tanori Second Decl. ¶ 4 and Composite Exhibit A thereto.) The detailed web page listings and images of the Chanel branded goods purchased by Investigator Tanori from several of 14 15 Defendants 400-628's websites were inspected by Chanel's representative, Adrienne Hahn Sisbarro, who determined the products to be non-genuine Chanel products. (Hahn Second Decl. ¶¶ 11-12, 15.) 16 17 Ms. Hahn Sisbarro also reviewed and visually inspected the Defendants' Websites, as well as items 18 bearing the Chanel Marks offered for sale by Defendants 400-628 via their Internet websites operating under the Group II Subject Domain Names, and likewise determined the products were not 19 20 genuine Chanel goods. (Hahn Second Decl. ¶¶ 13-15 and Composite Exhibit A attached thereto, 21 printouts of Defendants 400-628's Websites, showing Chanel branded goods offered for sale; see also Composite Exhibit B thereto, summary comparison table illustrating examples of Defendants 22 23 400-628's infringement of the Chanel Marks.)

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Section 45 of the Lanham Act defines a "counterfeit" as "a spurious mark which is identical with, or substantially indistinguishable from, a registered mark." 15 U.S.C. § 1127. Also, using the "ocular test" of direct comparison, courts have found that even marks which are slightly modified from the registered marks copied are to be considered counterfeit marks. <u>See Fimab-Finanziaria Maglificio vs. Helio Import/Export, Inc.</u>, 601 F. Supp. 1, 2 (S.D. Fla. 1983). A comparison of the

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND *EX PARTE* APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION

#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 8 of 29

Chanel Marks at issue to the marks used by Defendants 400-628 in connection with the promotion 1 2 and sale of the Defendants' Goods reveals the obvious counterfeit nature of the Defendants' Goods. 3 (Compare Chanel's Trademarks Registrations [Exhibit A to the Hahn Decl.] with the Defendants 400-628's Websites [Composite Exhibit A to the Hahn Second Decl.] and the detailed webpage 4 listings and images of the Chanel branded goods purchased by Investigator Tanori [Composite 5 Exhibit A to the Tanori Second Decl.]). The Defendants' Goods bearing counterfeits and 6 infringements of the Chanel Marks are being promoted, advertised, offered for sale and sold by 7 8 Defendants 400-628 to consumers in this Judicial District and throughout the United States. (Tanori 9 Second Declaration ¶ 4 and Composite Exhibit A attached thereto; Hahn Second Decl. ¶¶ 11-15 and 10 Composite Exhibit A attached thereto, Defendants 400-628's Websites operating under the Group II Subject Domain Names.) Defendants 400-628 are making substantial sums of money by preying 11 12 upon their purchasers and members of the general public, many of whom have no knowledge 13 Defendants 400-628 are defrauding them through the sale of worthless counterfeit and infringing goods. Defendants 400-628 are also falsely representing to consumers and the trade that their 14 counterfeit and infringing goods are genuine, authentic, endorsed, and authorized by Chanel. 15 Ultimately, Defendants 400-628's Internet-based websites amount to nothing more than illegal 16 17 operations infringing on the intellectual property rights of Chanel and others. The Group II Subject 18 Domain Names are used as the common names of Defendants 400-628 and are themselves a substantial part of the means by which Defendants 400-628 further their scheme and cause harm to 19 Chanel. 20

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#### C. Defendants 400-628 Unfairly Compete with Chanel Through Search Engine Optimization Strategies Using Counterfeits and Infringements of the Chanel Marks.

Genuine Chanel branded goods are widely legitimately advertised, promoted, offered for sale and discussed by Chanel, its authorized distributors, and unrelated third parties via the Internet. (Hahn Second Decl. ¶ 16.) Over the course of the past five years, visibility on the Internet, particularly via Internet search engines such as Google, Yahoo!, and Bing, has become increasingly important to Chanel's overall marketing and consumer education efforts. (See id. ¶ 17.) Thus,

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#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 9 of 29

Chanel expends significant monetary resources on Internet marketing and consumer education 2 regarding its products, including search engine optimization ("SEO") strategies, which allow Chanel, its authorized accounts, and others to fairly educate consumers about the value associated with the 3 4 Chanel brand and the goods sold thereunder. (<u>Id.</u>)

SEO is a now common marketing process whereby a company or individual legitimately designs, supports, structures and phrases Internet content in order to enhance a website's profile for search engines over a variety of search terms. SEO essentially describes the process of steps undertaken by a website owner to ensure that, in response to a specific search phrase or phrases, the owner's website appears in the results returned by an Internet search engine such as Google, Yahoo!, or Bing. According to one estimate, in 2008, advertisers spent approximately eleven billion dollars on advertising with search engines, reflecting the sheer economic power of the industry. As a result, the SEO industry has arisen to assist website owners in improving their rankings in search engine results, thereby essentially securing search engines' role as a gatekeeper and driver of the online economy.<sup>1</sup>

The rise of the importance of SEO marketing practices has not been lost on those, such as Defendants 400-628 herein, engaged in the illegal business of selling counterfeit and infringing branded goods. To the contrary, counterfeiters and infringers, such as Defendants 400-628, have embraced the SEO concept and are concurrently leveraging it to cause greater and more significant harm to brand owners, including Chanel. By the combination of their actions, Defendants 400-628 are causing concurrent and indivisible harm to Chanel by (i) depriving Chanel, its authorized distributors, and other non-infringing third parties (Example: Chanel fan websites) of the ability to fairly compete for space within search engine results, (ii) causing an overall degradation of the value of the goodwill associated with the Chanel Marks, and (iii) unjustly increasing Chanel's overall cost to market its brand, its goods and educate consumers about its products via the Internet. (Hahn Second Decl. ¶¶ 17-18.) Defendants 400-628, each of whom is aware of the activities of the others,

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<sup>&</sup>lt;sup>1</sup> Viva R. Moffat, <u>Regulating Search, 22 Harv. J.L. & Tech. 475, 481-82 (Spring, 2009)</u> (footnotes omitted).

#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 10 of 29

1 are combining the force of their actions in order to cause concurrent and indivisible harm to Chanel 2 and consumers. (See id. at ¶¶ 18-19.) By engaging in SEO strategies based upon an illegal use of the Chanel Marks, Defendants 400-628 are obliterating the otherwise open and available marketplace 3 4 space in which Chanel has the right to fairly market its goods and associated message. Specifically, 5 Defendants 400-628 use unauthorized counterfeits and infringements of Chanel's name and trademarks within the content, anchor text and/or meta tags of their websites in order to attract the 6 automated eye of various search engines crawling the Internet looking for websites relevant to 7 8 consumer searches for Chanel related goods and information. (See id. at ¶ 18.) Meaningful search 9 engine results page space is akin to real estate – there is only so much of it available. Thus, website operators such as Chanel and Defendants 400-628 spend substantial sums of money incorporating 10 concepts and popular search terms, such as the Chanel Marks, into their on-site and off-site content 11 12 in order to be seen by the search engines and returned as part of relevant search results across an 13 array of search phrases. (See id. at ¶¶ 17-18.) The primary difference between what Chanel and Defendants 400-628 are doing, of course, is that Chanel is doing so through the legal use of its 14 15 trademarks in which it has made a substantial economic investment, and Defendants 400-628 are 16 doing so through subterfuge and illegal behavior, including counterfeiting and infringing of the Chanel Marks. 17

18 For purposes of this Application, Chanel does not contend that it or any other third party has 19 the exclusive right to appear in any particular location in the results of any search engine across any 20 particular array of search terms; however, Chanel does contend that it has the right to fairly compete 21 for such search engine results space unfettered by unfair competition stemming from an illegal use of Chanel's trademarks. Chanel's right to fairly compete for the best Internet real estate and its 22 23 reputation are being trampled by the combined efforts of Defendants 400-628. In short, Chanel, its 24 trademark rights, and associated goodwill are suffering death by 1,000 cuts. While each Defendants 400-628's actions alone causes harm to Chanel, the combined force and effect of Defendants 400-25 26 628's overall actions is creating an entirely illegal marketplace enterprise and causing the single indivisible harm of the erosion of the goodwill associated with the Chanel Marks and the denial of 27 28 Chanel's right to fairly compete in the Internet marketplace reflected in search engine results.

#### III. ARGUMENT

A.

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### A Temporary Restraining Order is Essential to Prevent Immediate Injury.

3 Rule 65(b) of the Federal Rules of Civil Procedure provides, in part, that a temporary 4 restraining order may be granted without written or oral notice to the opposing party or that party's counsel where "it clearly appears from the specific facts shown by affidavit ... that immediate and 6 irreparable injury, loss, or damage will result to the applicant before the adverse party or that party's attorney can be heard in opposition." Moreover, temporary restraining orders are available on an ex 8 *parte* basis when notice is provided and there is a threat of intervening irreparable harm before the preliminary injunction may be heard. FED.R.CIV.P. 65(b). Chanel will provide notice to Defendants 400-628 by the only means available, via e-mail to the known e-mail addresses provided by 10 Defendants 400-628 to the registrars of record responsible for the respective domain names or made available onsite.<sup>2</sup> (See Second Declaration of Stephen M. Gaffigan in Support of Plaintiff's Ex Parte 12 13 Application for Entry of Temporary Restraining Order and Preliminary Injunction ["Gaffigan Second Decl."] ¶ 4, filed herewith and Composite Exhibit C attached thereto.) As demonstrated 14 herein, such irreparable and immediate injury will result to Chanel if Defendants 400-628's wrongful 15 activities are not immediately stopped by the issuance of a temporary restraining order. 16

Defendants 400-628 fraudulently promote, advertise, offer to sell and sell substantial quantities of goods bearing counterfeits and infringements of the Chanel Marks via the Internet

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MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND EX PARTE APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION

<sup>&</sup>lt;sup>2</sup> Plaintiff's proposed Second Temporary Restraining Order provides that Plaintiff shall provide a copy of the Order by email to the registrar of record for each of the Group II Subject Domain Names, so that the registrars may, in turn, notify their registrants of the provisions of the Order including the locking of the domain names. (See Gaffigan Second Decl. ¶¶ 4-6 and Composite Exhibit B attached thereto.) Moreover, Plaintiff's proposed Second Temporary Restraining Order provides that Plaintiff shall serve the Application and supporting documents and Temporary Restraining Order on Defendants 400-628 via e-mail to the known e-mail addresses provided by Defendants 400-628 to the registrars responsible for their respective domain names or to the email addresses found on the actual websites. (See id.) As the Ninth Circuit has held in the context of a lawsuit challenging online trademark infringement, e-mail notice is often the most reasonable way of assuring that foreign defendant domain name owners receive notice. See Rio Properties, Inc. v. Rio International Interlink, 284 F.3d 1007, 1017 (9th Cir. 2002); see also Popular Enterprises, LLC v. WEB COM Media Group, 225 F.R.D. 560, 563 (E.D. Tenn. 2004).

#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 12 of 29

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websites operating under, at least, the Group II Subject Domain Names. By their actions, Defendants 2 400-628 are creating a false association in the minds of consumers between Defendants 400-628 and 3 Chanel. Specifically, Defendants 400-628 are wrongfully using counterfeits and infringements of the 4 Chanel Marks to promote and attract customers to their website businesses. Counterfeits and infringements of the Chanel Marks are being used by Defendants 400-628 to increase traffic to their 5 illegal businesses which offer consumers a variety of counterfeit and infringing goods, including 6 Chanel branded goods. The entry of a temporary restraining order would serve to immediately stop 8 Defendants 400-628 from benefiting from their wrongful use of the Chanel Marks and would preserve the status quo until such time as a hearing can be held. Thus, a temporary restraining order is appropriate. In re Vuitton et Fils, S.A., 606 F.2d 1, 4 (2d Cir. 1979) (holding that ex parte 10 temporary restraining orders are indispensable to the commencement of an action when they are the 12 sole method of preserving a state of affairs in which the court can provide effective final relief). 13 Identical relief was recently granted by this Court in this action and by other Courts in this District in Louis Vuitton Malletier, S.A. v. 1854louisvuitton.com, Case 2:11-cv-00738-PMP-RJJ (D. Nev. May 14 15 13, 2011) (Order granting *Ex Parte* Application for Temporary Restraining Order) and in <u>Tiffany</u> 16 (NJ), LLC v. 925ly.com, Case No. 2:11-cv-00590-LDG-CWH (D. Nev. May 11, 2011) (same).

17 In the absence of a temporary restraining order, Defendants 400-628 can and, based upon 18 Chanel's past experience, will significantly alter the status quo before the Court can determine the parties' respective rights. Specifically, the Internet websites at issue are under the complete control 19 20 of Defendants 400-628. Thus, Defendants 400-628 have the ability to modify registration data and 21 content, change hosts and, most importantly, redirect traffic to other websites they control. (Gaffigan Second Decl. ¶ 5.) Moreover, Defendants 400-628 operate Internet websites which they optimize for 22 23 the sale of counterfeit and infringing Chanel merchandise. The optimization process provides Defendants 400-628 with their power to unfairly compete with Chanel by catapulting their illegal 24 25 websites into search engine results. All of that optimization power, built through the illegal use of 26 the Chanel Marks, can easily be transferred to a new domain name in a matter of minutes through 27 what is known as a redirect. (See id.) In the circumstances present in this case, Defendants 400-628 28 could use a redirect to push new traffic from the Group II Subject Domain Names to new domains

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MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND EX PARTE APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION

### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 13 of 29

not yet identified. (See id.) The result would be to slingshot the new domains to the top of the search engine results pages by leveraging the Internet traffic to the domains in suit which was built through the illegal use of the Chanel Marks. (See id. at III 4-6 and Comp. Ex. C attached thereto, examples of redirections.) In short, Defendants 400-628 would completely erase the status quo by transferring all of the benefits of their prior illegal activities to new websites. (See id.)

6 Moreover, federal courts (including this one) have long recognized that civil actions against counterfeiters – whose very businesses are built around the deliberate misappropriation of rights and 7 8 property belonging to others – present special challenges that justify proceeding on an *ex parte* basis. 9 <u>Time Warner Enter. Co. v. Does #1-2, 876 F. Supp. 407, 410-11 (E.D.N.Y. 1994)</u> (compiling cases 10 and noting, "[w]here plaintiffs have shown that a danger exists of destroying or transferring infringing goods, courts in this Circuit have not hesitated to grant ex parte orders under either the 11 12 Lanham Act or the Copyright Act."); see also Louis Vuitton Malletier, S.A. v. 1854louisvuitton.com, 13 Case 2:11-cv-00738-PMP-RJJ (D. Nev. May 13, 2011) (Order granting Ex Parte Application for Temporary Restraining Order); Tiffany (NJ), LLC v. 925ly.com, Case No. 2:11-cv-00590-LDG-14 CWH (D. Nev. May 11, 2011) (same); Columbia Pictures Indus., Inc. v. Jasso, 927 F. Supp 1075, 15 1077 (N.D. Ill. 1996) (observing that "proceedings against those who deliberately traffic in 16 17 infringing merchandise are often useless if notice is given to the infringers"). This Court should 18 prevent an injustice from occurring by issuing a temporary restraining order which precludes Defendants 400-628 from continuing to display their infringing content via the websites operating 19 20 under the Group II Subject Domain Names and which, after allowing an opportunity for objections, 21 temporarily places control of the websites in the hands of the Court. Only such an order will prevent ongoing irreparable harm and maintain the status quo. 22

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#### **B.** Standard for Temporary Restraining Order and Preliminary Injunction.

The standard for obtaining a temporary restraining order and the standard for obtaining a preliminary injunction are the same. <u>Quiroga v. Chen</u>, 735 F. Supp. 2d 1226, 1228 (D. Nev. 2010) (citing <u>Cal. Indep. Sys. Operator Corp. v. Reliant Energy Servs., Inc.</u>, 181 F. Supp. 2d 1111, 1126 (E.D. Cal. 2001)). In order to obtain an injunction in the Ninth Circuit, Chanel must establish: (1) it is likely to succeed on the merits, (2) it is likely to suffer irreparable harm in the absence of

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#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 14 of 29

preliminary relief, (3) the balance of equities tips in its favor, and (4) an injunction is in the public
interest. <u>Stormans, Inc. v. Selecky</u>, 586 F.3d 1109, 1127 (9th Cir. 2009) (citing <u>Winter v. Natural</u>
<u>Res. Def. Council, Inc.</u>, 555 U.S. 7, 20, 129 S. Ct. 365, 374 (2008)). Chanel's evidence establishes
all of the relevant factors. Accordingly, injunctive relief is appropriate.

#### 1. Probability of Success on the Merits of Chanel's Claims.

# a) Plaintiff Will Likely Succeed on its Counterfeiting and Infringement Claim.

Title 15 U.S.C. §1114 provides liability for trademark infringement if, without the consent of the registrant, a defendant uses "in commerce any reproduction, counterfeit, copy, or colorable imitation of a registered mark: which is likely to cause confusion, or to cause mistake, or to deceive." Chanel must demonstrate (1) ownership of the marks at issue; (2) Defendants 400-628's use of the marks is without authorization from Chanel; and (3) Defendants 400-628's use is likely to cause confusion, mistake, or deception as to the source, affiliation, or sponsorship of the Defendants' Goods. <u>See</u> 15 U.S.C. § 1114(1). Chanel's evidence submitted herewith satisfies the three requirements of 15 U.S.C. § 1114.

The first two elements of Chanel's trademark infringement claim are easily met. The Chanel Marks are owned by Chanel and are registered on the Principal Register of the Untied Patent and Trademark Office. (See Chanel Trademark Registrations attached as Exhibit A to the Hahn Second Decl.) Moreover, Defendants 400-628 do not have, nor have they ever had, the right or authority to use the Chanel Marks. (Hahn Second Decl. ¶ 9.)

The Ninth Circuit sets forth eight factors to be weighed in determining the third element, likelihood of confusion. <u>See AMF, Inc. v. Sleekcraft Boats</u>, 599 F.2d 341, 348-49 (9th Cir. 1979), abrogated in part on other grounds as stated in <u>Mattel, Inc. v. Walking Mountain Prods.</u>, 353 F.3d 792, 810, n. 19 (9th Cir. 2003). The eight <u>Sleekcraft</u> factors are: (1) strength of the mark; (2) proximity of the goods; (3) similarity of the marks; (4) evidence of actual confusion; (5) marketing channels used; (6) type of goods and degree of care likely to be exercised by a purchaser; (7) defendants' intent in selecting the mark; and (8) likelihood of expansion of the product lines. <u>See id.</u>;

see also KP Permanent Make-Up, Inc. v. Lasting Impression I, Inc., 408 F.3d 596, 608 (9th Cir. 2005). The eight factors listed are to be weighed and balanced, and no particular factor is dispositive.

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#### (1) Strength of Plaintiff's Marks.

"The stronger a mark—meaning the more likely it is to be remembered and associated in the 4 public mind with the mark's owner—the greater the protection it is accorded by the trademark laws." 5 Network Automation, Inc. v. Advanced Systems Concepts, Inc., 638 F.3d 1137, 1149 (9th Cir. 2011) 6 quoting Brookfield Commc'ns, Inc. v. West Coast Entm't Corp., 174 F.3d 1036, 1058 (9th Cir.1999). 7 8 Strength is measured both in terms of conceptual strength, the trademark's inherent distinctiveness on the spectrum of protectability, and in terms of commercial strength, which is based on actual 9 marketplace recognition. See id. Although part of a mark may be weak, the mark as a whole may be 10 strong. See Fruit of the Loom, Inc. v. Girouard, 994 F.2d 1359, 1362 (9th Cir. 1993) (noting that 11 although the word "Fruit" was not in and of itself a strong mark, the phrase "Fruit of the Loom" 12 13 was). The spectrum of protectability and strength for trademarks is divided into four primary types of designations: (1) coined, fanciful or arbitrary; (2) suggestive; (3) descriptive; and (4) generic. See 14 Two Pesos, Inc. v. Taco Cabana, Inc., 505 U.S. 763, 112 S. Ct. 2753, 120 L.Ed.2d 615 (1992). 15 Arbitrary or fanciful marks are the strongest. Moreover, arbitrary/fanciful and suggestive marks are 16 deemed inherently distinctive and entitled to protection. (See id.) It cannot be seriously disputed that 17 18 the Chanel Marks are strong, arbitrary and fanciful marks. (Hahn Decl. ¶¶ 4-7 and Exhibit A attached thereto, Chanel Trademark Registrations.) 19

In addition to their inherent strength, the Chanel Marks have also acquired secondary meaning.<sup>3</sup> Chanel has expended substantial time, labor, skill, and expense in developing, advertising, and promoting the Chanel Marks. (Hahn Decl. ¶¶ 6-7.) The Chanel Marks enjoy widespread recognition and are each prominent in the minds of the consuming public. (See id. at ¶ 7.) Indeed, Chanel products bearing the Chanel Marks are among the best selling luxury goods in the United States. (See id. at ¶ 6.)

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<sup>&</sup>lt;sup>3</sup> All of the Chanel Registrations are incontestable and therefore conclusively presumed to have secondary meaning. <u>Miss World (UK) Ltd. v. Miss Am. Pageants, Inc.</u>, 856 F.2d 1445, 1448, n. 4 (9th Cir. 1988) abrogated on other grounds as recognized in <u>Eclipse Assoc. Ltd. v. Data Gen. Corp.</u>, 894 F.2d 1114, 1116, n. 1 (9th Cir. 1990).

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND *EX PARTE* APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION

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#### (2) **Proximity of the Goods.**

Although each of Defendants 400-628 is not selling all of the same types of products as the others, they are each promoting, offering for sale and/or selling at least some of the same type of goods Chanel sells, i.e., handbags, wallets, shoes, boots, sunglasses, tee shirts, watches, and costume jewelry, including necklaces, bracelets, and earrings. (Tanori Second Decl. ¶ 4 and Composite Exhibit A attached thereto; Hahn Second Decl. ¶¶ 4, 5, 11-15 and Composite Exhibit A attached thereto, the Defendants' Websites.) The fact that Defendants 400-628 are selling the same type of goods as those sold by Chanel is one of the three most important factors to be considered in the likelihood of confusion analysis. See GoTo.Com, Inc. v. Walt Disney Co., 202 F.3d at 1055 ("related goods are generally more likely than unrelated goods to confuse the public as to the producers of the goods") (quoting Brookfield Commc'ns, Inc., 174 F.3d 136 (9th Cir. 1999)).

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#### (3) Similarity of the Marks.

The Ninth Circuit has also expressly stated that similarity of the marks is another of the three most probative factors in the likelihood of confusion analysis. GoTo.Com, Inc., 202 F.3d at 1205. In the instant case, Defendants 400-628 are using marks which are (visually and phonetically) substantially indistinguishable from and/or colorful imitations of the Chanel Marks. (Compare Chanel Trademark Registrations [Exhibit A to the Hahn Decl.] with Defendants 400-628's Websites [attached as Composite Exhibit A to the Hahn Second Decl.] and the detailed webpage listings and images of the Chanel branded goods purchased by Investigator Tanori [Composite Exhibit A to Tanori Second Decl.]; see also Composite Exhibit B to the Hahn Decl., summary comparison table illustrating examples of Defendants 400-628's infringement of the Chanel Marks.)

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23 Actual confusion is unnecessary to establish infringement since the test is likelihood of confusion. Eclipse Assoc., 894 F.2d at 1118. Indeed, the Court in Sleekcraft held "[b]ecause of the difficulty in garnering such evidence, the failure to prove instances of actual confusion is not 25 dispositive." Sleekcraft, 599 F.2d at 352. In this case, however, it is reasonable to infer actual 26 confusion exists in the marketplace based upon the circumstantial evidence available. Defendants 28 400-628 are advertising and offering to sell counterfeit and infringing goods which appear to be

**Evidence of Actual Confusion.** 

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### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 17 of 29

substantially indistinguishable from and/or colorful imitations of those sold by Chanel. (See 1 2 Defendants 400-628's Websites attached as Composite Exhibit A to the Hahn Second Decl. and the detailed webpage listings and images of the Chanel branded goods purchased by Investigator Tanori 3 4 attached as Composite Exhibit A to the Tanori Second Decl.) In some instances, the Defendants' Goods are being sold via websites operating under domain names employing the name Chanel. Even 5 if buyers are told of the bogus nature of the Defendants' Goods, other consumers viewing the 6 Defendants' Goods in a post-sale setting will obviously be confused, because they are viewing goods 7 8 bearing the Chanel Marks which undeniably creates the impression they are viewing genuine goods 9 sold or authorized by Chanel. Post-sale consumer confusion is ensured by Defendants 400-628's 10 offering for sale and sale of goods bearing marks which are substantially indistinguishable from and/or colorful imitations of the Chanel Marks. Such post-sale confusion is entirely actionable. 11 Abercrombie & Fitch Co. v. Moose Creek, Inc., 486 F.3d 629, 635 (9th Cir. 2007) (citing Karl Storz 12 13 Endoscopy- Am., Inc. v. Surgical Techs., Inc., 285 F.3d 848, 854 (9th Cir. 2002)); see also Acad. of Motion Picture Arts & Scis. v. Creative House Promotions, Inc., 944 F.2d 1446, 1455, 19 14 U.S.P.Q.2d 1491 (9th Cir. 1991) (while purchaser of OSCAR look-alike award would know it is not 15 a genuine OSCAR, "a large secondary audience" of recipients and viewers "might conceivably 16 17 assume the [Defendant's] Award was somehow associated with the Oscar;" infringement found).

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#### (5) Marketing Channels Used.

Convergent marketing channels increase the likelihood of confusion. <u>Sleekcraft</u>, 599 F.2d at 353. Both Chanel and Defendants 400-628 sell, distribute, and advertise their products using at least one of the same marketing channels, the Internet, in the same geographical distribution areas, including the United States. (Hahn Second Decl. ¶¶ 5, 6; Tanori Second Decl. ¶ 4; and Defendants 400-628's Websites attached as Composite Exhibit A to the Hahn Decl.) Thus the conditions of purchase for both parties are unmistakably identical. Moreover, both target the same general customers, and as such, Chanel is directly competing with the Defendants' Goods.

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### (6) Type of Goods and Degree of Care Likely to Be Exercised By Purchaser.

The standard used by courts in assessing the likelihood of confusion of the public is not of an expert, but rather the "typical buyer exercising ordinary caution." <u>Sleekcraft</u>, 599 F.2d at 353. When reviewing this factor, the most important consideration is generally price. Consumer confusion is likely to occur from paying similar prices for counterfeit and infringing goods, because consumers may reasonably suspect that those goods have a common origin or that they are someway related to the genuine goods. Although consumers are generally expected to be more careful when selecting goods at high prices, see e.g., Nova Wines, Inc. v. Adler Fels Winery, LLC, 467 F. Supp. 2d 965, 981 (N.D. Cal. 2006), the law is nevertheless designed to protect the purchasing public, including "the ignorant, the inexperienced, and the gullible." <u>Stork Rest. v. Sahati</u>, 166 F.2d 348, 359 (9th Cir. 1948); <u>Florence Mfg. Co. v. J.C. Dowd & Co.</u>, 178 F. 73, 75 (2d Cir. 1910) (stating that the law protects "the ignorant, the unthinking, and the credulous, who, in making purchases, do not stop to analyze, but are governed by appearance and general impressions.").

Despite the fact that the Defendants' Goods are priced lower than genuine Chanel goods, even a detailed analysis of Defendants 400-628's finished counterfeit and infringing products by a consumer in a post-sale setting may not reveal they are discernable from Chanel's genuine goods, since the counterfeit and infringing marks being used by Defendants 400-628 are substantially indistinguishable from and/or colorful imitations of the Chanel Marks. (<u>Compare</u> Chanel Trademark Registrations [Exhibit A to the Hahn Decl.] with Defendants 400-628's Websites [attached as Composite Exhibit A to the Hahn Second Decl.] and the detailed webpage listings and images of the Chanel branded goods purchased by Investigator Tanori [Composite Exhibit A to Tanori Second Decl.].)

#### (7) Defendants 400-628's Intent in Selecting the Marks.

The Ninth Circuit has held that "[w]hen an alleged infringer knowingly adopts a Mark similar to another's, courts will presume an intent to deceive the public." <u>Official Airline Guides,</u> <u>Inc. v. Goss</u>, 6 F.3d 1385, 1394 (9th Cir. 1993); <u>see also E. & J. Gallo Winery v. Gallo Cattle Co.</u>, 967 F.2d 1280, 1293 (9th Cir. 1992). In a case of clear-cut copying such as this, it is appropriate to

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND *EX PARTE* APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION

#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 19 of 29

1 infer Defendants 400-628 intended to benefit from Chanel's reputation, to the detriment of Chanel. 2 See Interstellar Starship Serv. Ltd. v. Epix, Inc., 184 F.3d 1107, 1111 (9th Cir. 1999), cert. denied, 528 U.S. 1155, 120 S. Ct. 1161, 145 L. Ed.2d 1073 (2000) ("Adopting a designation with knowledge 3 4 of its trademark status permits a presumption of intent to deceive. [...] In turn, intent to deceive is strong evidence of a likelihood of confusion."); see also Acad. of Motion Picture Arts & Scis., 944 5 F.2d at 1456. Defendants 400-628 obviously adopted the Chanel Marks with the intention of reaping 6 the benefits of Chanel's world-famous reputation and for the purpose of defrauding the public. In 7 8 fact, many of Defendants 400-628's websites contain open admissions that the goods offered for sale 9 thereon are "replica" and "knockoff." (See generally, Defendants' Websites attached as Composite Exhibit A to Hahn Second Decl.) At a bare minimum, Defendants 400-628 acted with willful 10 blindness or with reckless disregard for Chanel's trademark rights. See Microsoft Corp. v. E & M 11 Internet Bookstore, Inc., C 06-06707 WHA, 2008 WL 191346, at \*3 (N.D. Cal. Jan. 22, 2008) 12 13 (trademark infringement can be deemed willful where defendants acted with "willful blindness.") 14 Defendants 400-628 cannot seriously contend they did not intend to reap the benefits of Chanel's 15 world-famous reputation for the purpose of defrauding the public.

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#### (8) Likelihood of Expansion of the Product Lines.

Chanel already distributes goods, specifically, handbags, wallets, shoes, boots, sunglasses, tee shirts, watches, and costume jewelry, including necklaces, bracelets, and earrings, which are virtually identical, except in quality, to those being sold and offered for sale by Defendants 400-628. (See Chanel Trademark Registrations [Exhibit A to the Hahn Decl.] with Defendants 400-628's Websites [attached as Composite Exhibit A to the Hahn Second Decl.] and the detailed webpage listings and images of the Chanel branded goods purchased by Investigator Tanori [Composite Exhibit A to Tanori Second Decl.].) Since Defendants 400-628 are already directly competing with Chanel by promoting and selling the aforementioned counterfeit and infringing goods, analysis of this factor is unnecessary. See Nova Wines, 467 F. Supp. 2d at 982.

It is abundantly clear the eight (8) <u>Sleekcraft</u> factors weigh overwhelmingly in Chanel's favor. Chanel has, therefore, shown a probability of success on the merits of its trademark counterfeiting and infringement claim.

# b) Plaintiff is Likely to Succeed on its False Designation of Origin Claim.

As with trademark infringement claims, the test for liability for false designation of origin under Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), is also whether the public is likely to be deceived or confused by the similarity of the marks at issue. <u>Smith v. Chanel, Inc.</u>, 402 F.2d 562, 565 (9th Cir. 1968). As noted by the Ninth Circuit, "[w]hether we call the violation infringement, unfair competition or false designation of origin, the test is identical "is there a 'likelihood of confusion?" <u>New West Corp. v. NYM Co. of California, Inc.</u>, 595 F.2d 1194, 1201 (9th Cir. 1979); <u>see also ACI Int'l Inc. v. Adidas- Salomon AG</u>, 359 F. Supp. 2d 918, 921 (C.D. Cal. 2005) ("The ultimate test for unfair competition is exactly the same as for federal trademark infringement."). Therefore, because Chanel has established the merits of its trademark counterfeiting and infringement claims against Defendants 400-628, a likelihood of success is also shown as to Chanel's federal false designation of origin pursuant to Section 43(a) of the Lanham Act.

#### c) Plaintiff is Likely to Succeed on its Cybersquatting Claim.

The Anticybersquatting Consumer Protect Act ("ACPA") protects the owner of a distinctive or famous trademark from another's bad faith intent to profit from the trademark owner's mark by registering or using a domain name which is identical or confusingly similar to, or dilutive of, the trademark owner's mark without regard to the goods or services of the parties. 15 U.S.C. § 1125(d). To prevail under 15 U.S.C. § 1125(d), a plaintiff must prove that a defendant "(1) registers, uses, or traffics in a domain name, that (2) is identical or confusingly similar to a distinctive or famous trademark, with (3) bad faith intent to profit from the trademark." <u>Verizon California Inc. v.</u> <u>OnlineNIC Inc.</u>, No. C 08-2832 JF (RS), 2008 WL 5352022, at \*2 (N.D. Cal. Dec. 19, 2008); <u>see also</u> 15 U.S.C. § 1125(d). Chanel's evidence submitted herewith satisfies the requirements of 15 U.S.C. § 1125(d).

As reflected on Schedule A to Plaintiff's Second Application for TRO, Defendants 400-628 have registered, at least, ninety (90) domain names, which are nearly identical and/or confusingly similar to several of the Chanel Marks at issue. The domain names incorporate several of the "Chanel" Marks in their entirety surrounded by descriptive or generic terms, rendering the names

#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 21 of 29

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nearly identical as compared to Chanel's trademarks. See DaimlerChrysler v. The Net Inc., 388 F.3d 2 201, 205-06 (6th Cir. 2004) ("Courts generally have held that a domain name that incorporates a trademark is 'confusingly similar to' that mark if 'consumers might think that [the domain name] is 3 4 used, approved, or permitted' by the mark holder.") quoting Ford Motor Co. v. Greatdomains.Com, Inc., 177 F. Supp. 2d 635, 641 (E.D. Mich. 2001) quoting Harrods Ltd. v. Sixty Internet Domain 5 Names, 157 F. Supp. 2d 658, 677 (E.D. Va.2001), aff'd in part, rev'd in part, 302 F.3d 214 (4th Cir. 6 2002); Victoria's Cyber Secret Ltd. P'ship v. V Secret Catalogue, Inc., 161 F. Supp. 2d 1339, 1351 8 (S.D. Fla. 2001) ("taking of an identical copy of another's famous and distinctive trademark for use 9 as a domain name creates a presumption of confusion among Internet users as a matter of law."). Moreover, Courts have found that slight differences between domain names and registered marks, 10 such as the addition of minor or generic words to the disputed domain names are irrelevant." See 11 Ford Motor Co., 177 F. Supp. 2d at 642 (holding "unless words or letters added to the plaintiff's 12 13 mark within the domain name clearly distinguish it from the plaintiff's usage, allegations that a domain name incorporates a protected mark generally will suffice"); Harrods Ltd., 157 F. Supp. 2d 14 at 677 (finding domain names adding descriptive or generic terms like "shipping" and "store" to the 15 "Harrods" mark confusingly similar). 16

As to the issue of bad faith, the ACPA lists of nine factors for courts to consider in 17 18 determining whether a domain name has been registered or used in "bad faith" with an intent to profit from a mark in registering or using the mark in a domain name. See 15 U.S.C. § 1125(d) 19 20 (1)(B)(i); <u>Interstellar Starship Services</u>, Ltd., 304 F.3d at 946-47. The nine factors are not meant to 21 be exclusive and the Court may consider all relevant factors in making a determination of bad faith. See Interstellar Starship Services, Ltd., 304 F.3d at 946-47 (factors are not meant to be an exclusive 22 23 list; instead, "the most important grounds for finding bad faith are 'the unique circumstances of the 24 case, which do not fit neatly into the specific factors enumerated by Congress"). Ultimately, each factor addresses whether "the defendant's use of the disputed domain name is legitimate - i.e., for 25 26 some purpose other than simply to profit from the value of the trademark." Ford Motor Co., 177 F. Supp. 2d at 642. An examination of the relevant bad faith factors compels the conclusion that the 27 28 registration and use of the pirated domain names by certain of Defendants 400-628 violates 15

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MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND EX PARTE APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION U.S.C. § 1125(d).

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The first two factors, § 1125(d)(1)(B)(I) and (III), are clearly present inasmuch as Defendants 400-628 have no rights in the Chanel Marks, and Defendants 400-628 have never used those Marks in connection with a bona fide, that is, non-infringing, offering of goods or services. Moreover, Chanel has used several of the relevant Chanel Marks in commerce since long before Internet domain names existed at all. (See Chanel Trademark Registrations attached as Exhibit A to the Hahn Decl.) Thus, the first and third statutory factors weigh heavily in favor of Chanel.

8 Additionally, as discussed above, several of Defendants 400-628 have clearly intentionally 9 incorporated the Chanel Marks in their domain names to divert consumers looking for Chanel's 10 website to their own websites for commercial gain. Such consumers are likely to be confused as to the source and sponsorship of those Defendants' websites and mistakenly believe the websites are 11 endorsed by and/or affiliated with Chanel. This is especially true in light of the fact the websites are 12 13 offering for sale counterfeit and infringing Chanel goods. (Hahn Second Decl. ¶¶ 11-15 and Defendants 400-628's Websites attached as Composite Exhibit A thereto; Tanori Second Decl. ¶ 4 14 and Composite Exhibit A attached thereto.) Clearly, Defendants 400-628's use is anything but a 15 bona fide noncommercial or fair use of the Chanel Marks. In fact, Defendants 400-628's registration 16 17 of domain names in order to sell and offer for sale counterfeit and infringing Chanel goods, knowing 18 the domain names are identical or confusingly similar to Chanel's indisputably famous and distinctive marks, ensured a likelihood of confusion among consumers. See House Judiciary 19 20 Committee Report on H.R. 3028, H.R. Rep. No. 106-412 p. 13 (October 25, 1999) ("The more 21 distinctive or famous a mark has become, the more likely the owner of that mark is deserving of the relief available under this act."). Thus, the fourth, fifth, and ninth statutory factors also weigh in 22 23 favor of Chanel, and Chanel has shown a likelihood of success on the merits of its cyberpiracy 24 claim.

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d) Plaintiff is Likely to Succeed on its Common Law Unfair Competition Claim.

"The test for false designation under the Lanham Act, as well as the common-law and statutory unfair competition claims, is whether there was a 'likelihood of confusion."" <u>See Walter v.</u>

#### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 23 of 29

Mattel, Inc., 210 F.3d 1108, 1111 (9th Cir. 2000) (holding modified on other grounds, Surfvivor 1 2 Media, Inc. v. Survivor Productions, 406 F.3d 625, 631 (9th Cir. 2005)); citing Cleary v. News 3 Corp., 30 F.3d 1255 (9th Cir. 1994) ("This Circuit has consistently held that state common law 4 claims of unfair competition [] are "substantially congruent" to claims made under the Lanham Act") citing Acad. of Motion Picture Arts & Scis., 944 F.2d at 1457 (citing Century 21 Real Estate 5 6 Corp. v. Sandlin, 846 F.2d 1175, 1178 (9th Cir.1988) (holding that under both [unfair competition] claims and trademark infringement claims], the "ultimate test" is "whether the public is likely to be 7 8 deceived or confused by the similarity of the marks") (internal quotations omitted)). As 9 demonstrated *supra*, Chanel has established there is a likelihood of confusion regarding Defendants 10 400-628's use of the Chanel Marks on their counterfeit and infringing products. Accordingly, Chanel is also likely to succeed on the merits of its common law unfair competition claim. 11

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#### 2. Chanel is Suffering Irreparable Injury.

As demonstrated above, a likelihood of consumer confusion exists herein, because Defendants 400-628 are engaged in continuous counterfeiting and infringing activities using spurious designations, which are substantially indistinguishable from and/or colorful imitations of the Chanel Marks. Thus, Chanel continues to suffer irreparable injury to its reputation and goodwill for as long as Defendants 400-628 are allowed to continue their counterfeiting, infringing, and false association activities. (Hahn Second Decl. ¶ 19.)

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#### 3. The Balance of Hardship Tips Sharply in Chanel's Favor.

20 Chanel has expended substantial time, money and other resources to develop the quality, 21 reputation and goodwill associated with the Chanel Marks and the genuine goods sold under such Marks. (Hahn Decl. ¶¶ 6-7.) Should Defendants 400-628 be permitted to continue their trade in 22 23 counterfeit and infringing goods using the Chanel Marks, Chanel will suffer substantial losses and 24 damage to its reputation. To the contrary, Defendants 400-628 will suffer no legitimate hardship in the event a temporary restraining order and a preliminary injunction are issued, because Defendants 25 26 400-628 have neither the legal or equitable right to engage in their present counterfeiting, infringing, 27 and false association activities nor the right to deprive Chanel of its right to fairly compete in the 28 Internet marketplace.

### 4. The Relief Sought Serves the Public Interest.

Defendants 400-628 are engaging in wrongful activities and are directly defrauding the consuming public by palming off the Defendants' Goods as genuine goods of Chanel. Moreover, Defendants 400-628 are falsely identifying Chanel as the origin of such goods. The public has an interest in not being misled as to the origin, source or sponsorship of trademarked products. <u>See e.g.</u>, <u>U.S. Olympic Committee v. Xclusive Leisure & Hospitality Ltd.</u>, No. C 08-03514 JSW, 2008 WL 3971120, at \*10 (N.D. Cal. Aug. 25, 2008); <u>see also Phillip Morris USA Inc. v. Shalabi</u>, 352 F. Supp. 2d 1067, 1075 (C.D. Cal. 2004) (<u>citing Inwood Labs., Inc. v. Ives Labs. Inc.</u>, 456 U.S. 844, 854 n.14, 102 S. Ct. 2182, 72 L.Ed.2d 606 (1982) ("It is well established that trademark law protects not only the private interests of the trademark owner but also the public's interest in not being confused by the infringing products.")).

#### C. The Equitable Relief Sought is Appropriate.

The Lanham Act authorizes courts to issue injunctive relief "according to principles of equity and upon such terms as the court may deem reasonable, to prevent the violation of any right of the registrant of a mark ..." 15 U.S.C. § 1116(a).

#### 1. A Temporary Restraining Order Immediately Enjoining Defendants 400-628's Unauthorized and Illegal Use of the Chanel Marks is Appropriate.

Chanel requests an order requiring Defendants 400-628 immediately cease all use of the Chanel Marks, or substantially similar marks, including on or in connection with all Internet websites and domain names owned and operated, or controlled by them. Such relief is necessary to stop the ongoing harm to Chanel's marks and goodwill and to prevent Defendants 400-628 from continuing to benefit from the increased traffic to their operations created by their illegal use of the Chanel Marks. This Court and others have authorized immediate injunctive relief in cases involving the unauthorized use of trademarks. Virtually identical relief as requested herein was recently entered by the Court in this action and by other Courts in this District in Louis Vuitton Malletier, S.A. v. 1854louisvuitton.com, Case 2:11-cv-00738-PMP–RJJ (D. Nev. May 13, 2011) (Order granting *Ex Parte* Application for Temporary Restraining Order) and in <u>Tiffany (NJ), LLC v.</u> 925ly.com, Case No. 2:11-cv-00590-LDG-CWH (DE 12) (D. Nev. May 11, 2011) (same); see also

<u>Chanel, Inc. v. The Unincorporated Partnerships and Associations, et al.</u>, Case No. 2:10-cv-02684BBD-dkv (W.D. Tenn. Nov. 1, 2010) (same); <u>Kraft Foods Holdings, Inc. v. Helm</u>, 205 F. Supp. 2d
942, 956 (N.D. Ill. 2002) (granting preliminary injunction requiring defendant "immediately" to
remove all references to version of plaintiffs mark, including removing all references "from any
metatags, metanames, or any other keywords on his websites); <u>Ford Motor Co. v. Lapertosa</u>, 126 F.
Supp. 2d 463, 467-68 (E.D. Mich. 2001) (defendant enjoined from "using in any way the Internet
domain name "fordrecalls.com").

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#### 2. Entry of an Order Prohibiting Transfer of the Group II Subject Domain Names During the Pendency of this Action is Appropriate.

To preserve the status quo, Chanel seeks an order temporarily modifying control of and prohibiting Defendants 400-628 from transferring the Group II Subject Domain Names to other parties. Under the operating rules of domain name registrars, defendants involved in domain name litigation easily can, and often will, change the ownership of a domain name and thereby frustrate the court's ability to provide relief to the plaintiff. (Gaffigan Second Decl. ¶ 4.) Moreover, defendants can and often do modify website content to thwart discovery and redirect traffic to thwart effective injunctive relief. (Gaffigan Second Decl. ¶¶ 4-6, and Composite Exhibit C attached thereto, examples of aforementioned redirection.) Accordingly, to preserve the status quo and ensure the possibility of eventual effective relief, courts in trademark cases involving domain names regularly grant such relief. See e.g., Louis Vuitton Malletier, S.A. v. 1854louisvuitton.com, Case 2:11-cv-00738-PMP-RJJ (D. Nev. May 13, 2011) (prohibiting the defendant from transferring domain names during pendency or until further Order of the Court); Tiffany (NJ), LLC v. 925ly.com, Case No. 2:11-cv-00590-LDG-CWH (D. Nev. May 11, 2011) (same); Iconix, Inc. v. Tokuda, 457 F. Supp. 2d 969, 1004 (N.D. Cal. 2006) (prohibiting defendants "from using, selling, licensing, or transferring the domain name"). Here, an interim order prohibiting Defendants 400-628 from transferring the Group II Subject Domain Names poses no burden on them, preserves the status quo, and ensures that this Court, after fully hearing the merits of this action, will be able to afford Chanel full relief.

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Because the domain name registrars exercise effective control over whether domain names

### Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 26 of 29

can be transferred, the Lanham Act explicitly provides for registrars to deposit domain name 2 certificates with the court, thereby recognizing the court's control over use of the domain names. See 3 15 U.S.C. § 1114(2)(D); 15 U.S.C. § 1125(d)(2)(C); Philip Morris USA, Inc. v. Otamedia Ltd., 331 F. Supp. 2d 228, 230 (S.D.N.Y. 2004) (affirming registrar's decision to deposit certificate with court 4 where registrant used web site to make infringing sales); see also Toys "R" Us, Inc. v. Akkaoui, No. 5 C 96-3381 CW, 1996 WL 772709, at \*4 (N.D. Cal. Oct. 29, 1996) (noting that registrar, by 6 delivering certificate to the Court, had "delegated complete control regarding the disposition of the 8 registration and use of the domain name"). By this mechanism, the parties, and this Court, are assured that the ownership of the Group II Subject Domain Names will not change while the action is proceeding. Accordingly, Chanel is also seeking an interim order requiring Defendants 400-628's 10 registrars for the Group II Subject Domain Names to deposit domain name certificates with the Court. 12

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#### Entry of an Order Modifying Control, Redirecting, and Disabling the Group II Subject Domain Names is Appropriate.

In domain name trademark cases, this court and many other have recognized that an interim order redirecting, transferring, disabling, or canceling the offending domain names often may be the only means of affording plaintiff interim relief that avoids irreparable harm. This Court and other Courts in this District recently entered virtually identical relief as requested in this application. See Louis Vuitton Malletier, S.A. v. 1854louisvuitton.com, Case 2:11-cv-00738-PMP-RJJ (D. Nev. May 13, 2011) (temporary restraining order issued ordering that the top-level domain (TLD) Registry for the domain change the registrar of record to a holding account with the United States based Registrar GoDaddy.com, Inc.; also ordering that the Registrar set the domains to redirect to plaintiff's publication website and thereafter placing domain on lock status, preventing the modification or deletion of the domain by the registrar or the defendant); Tiffany (NJ), LLC v. 925ly.com, Case No. 2:11-cv-00590-LDG-CWH (D. Nev. May 11, 2011) (same); see also Bottega Veneta Intern. v. Pan, Case No. 10-62334-CIV, (S.D. Fla. Dec. 9, 2010) (same); Bd. of Directors of Sapphire Bay Condominiums West v. Simpson, 129 Fed. Appx. 711, 712, 715 (3rd Cir. 2005) (affirming District Court's grant of the preliminary injunction ordering defendant to "cancel his registration of the

## Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 27 of 29

domain name and refrain from using the name, or any derivative thereof, for any Web site under his
ownership or substantial control"); <u>Ford Motor Company v. Lapertosa</u>, 126 F. Supp. 2d at 468
(preliminary injunction issued ordering the transfer of the domain name at issue to plaintiff pending
resolution on the merits).<sup>4</sup>

Accordingly, in order to gain control of, disable, and redirect the Group II Subject Domain 5 Names, Chanel requests the Court enter an order (i) requiring the registrars of record to lock the 6 Group II Subject Domain Names, (ii) allowing Defendants 400-628 forty eight (48) hours to file a 7 8 written objection with the Court after notice to their registrars and (iii) requiring the registries which maintain the Top Level Domain ("TLD") Zone files for the Group II Subject Domain Names to 9 change the registrar of record for the Group II Subject Domain Names to the United States based 10 registrar GoDaddy.com, Inc., where they will be held in trust for the Court during the pendency of 11 this action and set to automatically redirect to http://www.servingnotice.com/sdv/index.html.<sup>5</sup> Upon 12 13 such redirection, a copy of all of the pleadings, other documents and Court orders issued in this matter will be immediately visible to Defendants 400-628 the moment they type any of their own 14

<sup>5</sup> Such relief regarding a change of registrars was most recently granted by Courts in this District in <u>Louis Vuitton Malletier, S.A. v. 1854louisvuitton.com</u>, Case 2:11-cv-00738-PMP–RJJ (D. Nev. May 13, 2011) and <u>Tiffany (NJ), LLC v. 925ly.com</u>, Case No. 2:11-cv-00590-LDG-CWH (D. Nev. May 11, 2011); <u>see also Bottega Veneta International, S.A.R.L., v. Pan</u>, Case No. 10-62334-CIV, (S.D. Fla. Dec. 9, 2010); <u>Louis Vuitton Malletier, S.A. v. Li</u>, Case 0:11-cv-60611-WPD (S.D. Fla. March 28, 2011); <u>Chanel, Inc. v. Qi</u>, Case No. 3:11-cv-00362-CRB (N.D. Cal. Jan. 27, 2011); <u>Abercrombie</u> <u>& Fitch Trading Co v. Wu</u>, Case 11-cv-00042-MSD–TEM (E.D. Va. Jan. 21, 2011) (same); <u>Gucci</u> America, Inc. v. Ling, Case 2:10-cv-00591-MSD-DEM (E.D. Va. Dec. 23, 2010) (same); Chanel,

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND *EX PARTE* APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION

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<sup>16</sup> <sup>4</sup> See also Chanel, Inc. v. Qi, Case No. 3:11-cv-00362-CRB (N.D. Cal. Jan. 27, 2011) (temporary restraining order entered ordering that the top-level domain (TLD) Registries for the domains change 17 the registrar of record to a holding account with the United States based Registrar GoDaddy.com, Inc.; also ordering that the Registrar set the domains to redirect to plaintiff's publication website and 18 thereafter placing domains on lock status, preventing the modification or deletion of the domains by the registrars or the defendant); Louis Vuitton Malletier, S.A. v. Li, Case 0:11-cv-60611-WPD (S.D. 19 Fla. March 28, 2011) (same); Abercrombie & Fitch Trading Co v. Wu, Case 11-cv-00042-MSD-TEM (E.D. Va. Jan. 21, 2011) (same); Gucci America, Inc. v. Ling, Case 2:10-cv-00591-MSD-DEM 20 (E.D. Va. Dec. 23, 2010) (same); Chanel, Inc. v Does 1 -172, Case No. 2:10-cv-02684-BBD-dkv (W.D. Tenn. November 1, 2010) (same). 21

 <sup>&</sup>lt;u>America, nc. v. Eng</u>, Case 2.10-cv-00391-WBD-DEW (E.D. va. Dec. 23, 2010) (same), <u>Chaner,</u>
 <u>Inc. v Does 1 -172,</u> Case No. 2:10-cv-02684-BBD-dkv (W.D. Tenn. November 1, 2010) (same).
 (<u>See http://www.servingnotice.com/ofn/index.html; http://servingnotice.com/off/index.html; http://servingnotice.com/off/index.html; http://servingnotice.com/li2/index.html; http://servingnotice.com/qi/index.html; http://servingnotice.com/wu/index.html;
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<sup>28</sup> http://servingnotice.com/ling/index.html; and http://servingnotice.com/oft/index.html.)

domain names into their web browsers. The Group II Subject Domain Names would remain in the
legal ownership of Defendants 400-628, but they would no longer be able to display the infringing
and counterfeit website content at issue in this matter. Rather, they would serve as the single most
effective means of notifying Defendants 400-628 of the pendency of this action and the relief sought
by Chanel and affording them and any other interested parties with an opportunity to present
objections.

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#### D. A Bond Should Secure the Injunctive Relief.

Because of the strong and unequivocal nature of Chanel's evidence of counterfeiting and infringement, false designation of origin, cyberpiracy, and unfair competition, Chanel respectfully requests this Court require Chanel to maintain its previously posted bond of twenty thousand dollars (\$20,000.00) in favor of all Defendants, including Defendants 400-628. District Courts must set bond requirements when issuing restraining orders or preliminary injunction; however, District Courts have discretion to set the bond amount "in such sum as the court deems proper." <u>Hoechst Diafoil Co. v. Nan Ya Plastics Corp.</u>, 174 F.3d 411 (4th Cir. 1999); <u>see e.g., John Mascio v. Public Employee Retirement System of Ohio</u>, 160 F. 3d 310, 313 (6th Cir. 1998); <u>Rathman Group v. Tanenbaum</u>, 889 F.2d 787, 789 (8th Cir. 1987); <u>see also FED.R.CIV.P. 65(c) stating the amount of posting of security upon issuance of a temporary restraining order or permanent injunction is vested in the Court's sound discretion.</u>

#### IV. <u>CONCLUSION</u>

In view of the foregoing, Plaintiff respectfully requests this Court enter a temporary restraining order as to Defendants 400-628 in the form submitted herewith and set a hearing regarding Chanel's preliminary injunction before the expiration of the temporary restraining order.

Dated: November \_\_\_\_, 2011

Respectfully submitted,

By: <u>/s/ David S. Kahn</u> David S. Kahn J. Scott Burris Juan P. Rodriguez WILSON, ELSER, MOSKOWITZ, 300 South Fourth Street, 11th Floor Las Vegas, NV 89101

	Case 2:11-cv-01508-KJD -PAL Document 34-1 Filed 11/09/11 Page 29 of 29
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	MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF PLAINTIFF'S SECOND <i>EX PARTE</i> APPLICATION FOR ENTRY OF TEMPORARY RESTRAINING ORDER AND PRELIMINARY INJUNCTION